



"Enriching Lives"

COUNTY OF LOS ANGELES

DEPARTMENT OF CORONER

1104 N. MISSION RD., LOS ANGELES, CALIFORNIA 90033



Anthony T. Hernandez
Director

Lakshmanan
Sathyavagiswaran, MD
Chief Medical Examiner-
Coroner

July 24, 2006

TO: Mayor Michael D. Antonovich
Supervisor Gloria Molina
Supervisor Yvonne B. Burke
Supervisor Zev Yaroslavsky
Supervisor Don Knabe

FROM: Anthony T. Hernandez
Director, Department of Coroner

NOTICE OF INTENT TO NEGOTIATE SOLE SOURCE CONTRACT – AUTOPSY SAW MAINTENANCE SERVICES

This letter is to provide advance notification to your Board that the Department of Coroner intends to negotiate a sole source contract with Salam International, Inc. for the procurement of autopsy saw maintenance services.

Salam International has been providing mission critical autopsy saw maintenance on an "as-needed" basis through a series of purchase orders processed under the authority of the Internal Services Department (ISD). However, because future use of these services will exceed ISD's purchasing authority, it is prudent to secure these services via a sole source contract, which will be presented for your Board's approval.

We are recommending a sole source contract due to proprietary issues with the Model 1200 autopsy saw and blades (see attached letter) as well as a mission critical need for uninterrupted services in autopsy.

Unless otherwise instructed by your Board within two weeks, we will proceed with negotiating the sole source contract. If you have any questions regarding this matter, please call Sarah Ahonima of my staff at (323) 343-0784.

ATH/slg

Attachment

c: Executive Officer, Board of Supervisors
Chief Administrative Office
County Counsel
Dr. Lakshmanan

Accreditations:

*National Association of Medical Examiners
California Medical Association-Continuing Medical Education
Accreditation Council for Graduate Medical Education*

*American Society of Crime Laboratory Directors
Peace Officer Standards and Training Certified*

Law and Science Serving the Community



SALAM INTERNATIONAL, INC.

Precision Medical Instruments, Pathology, Morgue & Hospital Supplies

June 7, 2002

MS. Tryphenia Funches
LOS ANGELES CORONER'S OFFICE
1104 NORTH MISSION ROAD
LOS ANGELES, CA. 90033

Subject: Autopsy Saw Maintenance Contract

Dear Ms. Funches:

We appreciate your business and continued patronage. This letter will address some additional information about the Autopsy Saw.

Sole Source:

Model 1200 Autopsy Saw and Blades are our proprietary brands and we are the only suppliers. We have tested other Autopsy Saws like Stryker at your facility. We discovered that Extractor Head on Stryker Saw is made with plastic; it breaks and is expensive. Therefore, we made the Extractor Head with metal to fit our brand Model 1200 Autopsy Saw to lower the cost and increase the durability. It has proven to be very reliable at your facility.

We look forward to our continued good business relationship. Thank you.

Sincerely,

Abdul Salam
President